



J-RAK Consulting
A RAKMAN International Company
ABN: 32 097 979 685

Suite 18 / 12 Tryon Road
PO Box 42
Lindfield NSW 2070

T: 02 9416 0451
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www.rakman.com.au

The Company

J-RAK Consulting is an Australian company formed to provide specialist, independent services relating to all aspects of Fire & Smoke Containment. Services are provided to a wide range of customers, including designers, manufacturers, installers, building owners, regulatory authorities and trade associations.

Our core business is based on the provision of technical and management services covering;

- Export advice
- Import advice
- Product development advice
- Industry sector "lobbying" and representation
- Building regulatory advice specific to fire and smoke containment
- Project management advice
- Expert on site advice
- Technical advice
- Installation advice
- Business development / marketing related services
- Representation on relevant International and local Australian Standards



The Services

Exporting products from Australia

Services can be provided to assist Australian manufacturer's export their products to Europe, Asia Pacific, USA, Canada or Middle East.

J-RAK Consulting has a good working knowledge of most overseas markets and has good contacts all over the world with whom an introduction can be made.

Working knowledge includes Building / Fire regulations & codes, local standards and product testing, approval and certification requirements.

Exporting products to Australia / New Zealand and/or Asia Pacific

Services can be provided to assist overseas manufacturers from Europe, Asia Pacific, USA, Canada export their products into the Oceanic and Asia Pacific regions.

J-RAK Consulting is well represented on most Australian / New Zealand Standards committees relating to fire and smoke containment, and is well known by most companies operating in the Fire and Smoke Containment field.

Product development advice

Specialist consulting advice can be provided to assist with all aspect of product development. These may include conceptual design and production of prototype(s), but typically

consists of assistance with the development and conducting of fire & smoke resistance testing, acoustic testing, and other required testing.

J-RAK Consulting can save clients money by developing a testing program which will maximise the field of application into which its product can be subsequently sold and by negotiating the best prices for client to do their testing.

J-RAK Consulting also provide advice to clients who wish to expand their approval base by way of co-ordinating assessments and field of application approvals through independent NATA approved laboratories.

Why learn the hard way and cost yourself money, when you can tap into the hundreds of tests witnessed by J-RAK Consulting incorporating most Passive Fire & Smoke Containment products and systems.

Confidentiality is guaranteed in ALL dealings.

Industry sector lobbying and representation

J-RAK Consulting has a proven track record for assisting organisations and the Passive Fire & Smoke Containment industry sector take a specific issue to industry at large and to "lobby" for relevant outcomes for the organisation in question or the Passive Fire & Smoke Containment industry sector.



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Industry general

J-RAK Consulting was responsible for co-ordinating the formation of the Passive Fire & Smoke Containment "Alliance" and the FPA Australia Special Interest Group for all things relating to Passive Fire & Smoke Containment.

Visit www.pfpa.com.au

Product type specific

J-RAK Consulting has published many articles relating to specific product related issues such as the problems relating to the use of so called "tight fitting" and "solid core" doors, and the omission of fire collars and fire dampers from so called "wet areas".

Building regulatory advice specific to fire and smoke containment

J-RAK Consulting can provide advice to clients regarding the building regulatory requirements pertaining to fire and smoke containment and control.

Project management advice

J-RAK Consulting can provide project management services to help prepare scopes of works, provide on site supervision and ensure that total rectification or new build installations relating to Passive fire and smoke containment and control systems are completed correctly and timely and to budget.

Expert on site advice

J-RAK Consulting is available to provide on site advice in relation to Passive fire and smoke

containment and control installations. This can relate to specialist advice relating to new build or rectification work where dispute resolution skills are necessary.

Technical advice

J-RAK Consulting can provide specialist technical advice for any area of Passive fire & smoke containment and control. No job is too big or too small for J-RAK Consulting. Contact our offices to discuss your specific requirements.

Installation advice

J-RAK Consulting can provide advice to builders and designers as to the best means of co-ordinating installation of Passive fire and smoke containment systems and assist with correct design details to ensure the job is done right the first time. Many builders are looking to J-RAK Consulting to assist them in this area, especially with recent issues relating to the "Quality of Buildings" in NSW and a more pro-active approach and focus on this area of fire protection is being observed.

Business development / marketing related services

J-RAK Consulting can assist clients with improving their profile and giving their potential target market the information they require for them to consider using your products and services. Assistance can be provided to help design and write technical literature, to help create a functional web site (including registration of domain

name and hosting), and to help with marketing ideas to increase the presence of your company in the Passive fire and smoke containment industry sector.

J-RAK Consulting can assist you with these areas of operation, as quite often you are just too busy to get around to these important marketing related items. It is not usually a case of you not being able to do it yourself, but a scenario where you are better off doing all the other things you need to do to run your business and keep the doors open and existing customers satisfied.

J-RAK consulting understands these pressures and can quickly understand your exacting requirements and be a viable asset to help you get those things you have wanted to get done happen painlessly.

J-RAK has helped many successful companies with their business / marketing related services.

Representation on relevant International and local Australian Standards

J-RAK Consulting, through its principal, is involved in both International Standards Committees and Australian / New Zealand Standards committees relating to Passive Fire & Smoke Containment. J-RAK Consulting can keep clients informed of the latest developments, emerging trends and upcoming opportunities.



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The People

John Rakic, Managing Director

John holds a Masters of Fire Safety Engineering, Bachelor of Engineering (Mechanical) with honours and a Masters of Business Administration (Technology Management).

His professional affiliations include;

- International Standards Organisation, ISO TC92 SC2 (Fire Containment)
- FPA - NSW Executive Committee
- FPA Australia - National Technical Advisory Committee
- FPA Australia - Technical Committee 18, Passive Fire & Smoke Containment - Convenor
- FPA Australia - Passive Special Interest Group - Founding member and Convenor
- IE Aust - Society of Fire Safety - NSW Chapter steering committee - Inaugural member
- Standards Australia - FP001 - Maintenance - Convenor - Passive Systems
- Standards Australia - FP18 - Fire Safety Engineering

- Standards Australia - FP19 - Passive Fire & Smoke Containment - includes fire doors, smoke doors, fire shutters, fire proofing, fire stopping, service penetrations, access panels & fire rated glazing
- Standards Australia - ME62 - Heating, Ventilation & Air Conditioning - Fire and smoke control Standards Australia - BD21/1 - Timber Doors

John has had extensive experience in the Building Industry having worked for BHP Steel, James Hardie Industries, Tyco International and Lorient Australia before founding his own Group of Companies.

John is well respected both Internationally and locally in Australia / New Zealand as an expert in Fire & Smoke Control & Containment.

John has been responsible for the development, introduction, and overseeing the fire & smoke testing of many proprietary & innovative systems found in our market place.

John has the experience to assist clients with any phase of either business development,

product and/or process development or re-development and provided independent services to many companies big and small.

John has recently been responsible for the creation of the Passive Fire & Smoke Containment "Alliance" and the formation and administration of the Alliance for Fire and Smoke Containment (visit www.pfpa.com.au)